

A.K. Stockmart Pvt. Ltd.



Public Issue of Secured Redeemable Non-Convertible Debentures

of
MUTHOOT FINANCE LIMITED
Tranche III Issue

April 08, 2021 – April 29, 2021





INVESTMENT RATIONALE

- PUBLIC ISSUE of SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES of FACE VALUE of Rs 1,000 each ("NCDs") for an amount
 of Rs 100 crore ("BASE ISSUE SIZE") with an option to retain oversubscription up to Rs. 1,600 crore aggregating up to 17,000,000
 NCDs amounting to Rs 1,700 crore ("TRANCHE III ISSUE LIMIT") ("TRANCHE III ISSUE") which is within the SHELF LIMIT of Rs.
 4,000 crore and is being offered by way of the Tranche III prospectus.
- The issue offers yields ranging from 6.60% to 8.25% depending up on the Category of Investor and the option applied for.
- Credit Rating of '[ICRA] AA (Stable)' by ICRA and 'CRISIL AA/Positive' by CRISIL for NCDs for an amount of Rs. 4,000 Crores. ICRA has upgraded the ratings for the Secured NCDs to "[ICRA] AA+/Stable" by way of rating letter dated March 15, 2021 and CRISIL has upgraded the ratings for the Secured NCDs to "CRISIL AA+/Stable" and issued revalidated rating letter dated March 17, 2021.
- The NCDs are proposed to be listed on BSE. For the purposes of the Tranche III Issue, BSE shall be the Designated Stock Exchange.

COMPANY PROFILE

- Muthoot Finance Limited (MFL) is the largest gold loan NBFC in India in terms of loan portfolio.
- MFL is a "Systemically Important Non-Deposit Taking NBFC" (NBFC-ND-SI) headquartered in the south Indian state of Kerala.
- MFL provides personal loans and business loans secured by gold jewelry, or Gold Loans, primarily to individuals who possess gold jewelry but are not able to access formal credit within a reasonable time, or to whom credit may not be available at all, to meet unanticipated or other short-term liquidity requirements. In addition, MFL provides money transfer services and also provide collection agency services. MFL has started providing unsecured loans to salaried individuals and loans to traders and self-employed. MFL also provide micro-finance, housing finance, vehicle and equipment finance and insurance broking services through its subsidiaries.
- Gold Loan portfolio as of September 30, 2020 comprised approximately 7.62 million loan accounts in India that MFL serviced through 4,607 branches across 22 states, the national capital territory of Delhi and six union territories in India. As of September 30, 2020 MFL employed 25,987 persons in its operations.
- MFL also relies on loans from banks and financial institutions as its sources of funds. As of March 31, 2020, MFL had Rs 14,577.46 crore as borrowings from banks and financial institutions. In FY 2019-20, MFL accessed external commercial borrowing through issuance of USD denominated Senior Secured Notes raising 1 Billion USD.
- As of March 31, 2016, 2017, 2018, 2019 and 2020, MFL's portfolio of outstanding principal amount of gross Gold Loans under management was Rs 24,335.54 crore, Rs 27,219.96 crore, Rs 28,848.39 crore, Rs 33,585.30 crore and Rs 40,772.36 crore respectively, and approximately 141.91 tons, 148.81 tons, 155.39 tons, 169.46 tons and 175.76 tons respectively, of gold jewellery was held by MFL as security for its Gold Loans.
- Gross non-performing assets ("NPAs") were at 2.88% and 2.06% of MFL's gross loan portfolio under management as of March 31, 2016 and 2017 respectively. Stage 3 Loan Assets were at 4.42%, 2.72% and 2.16% of MFL's gross loan assets as of March 31, 2018, 2019 and 2020 respectively.
- For the year ended March 31, 2016, 2017, 2018, 2019 and 2020, its total income was at Rs 4,875.02 crore, Rs 5,746.70 crore, Rs 6,333.15 crore, Rs 6,880.63 crore and Rs 8,722.79 crore respectively which shows a year over year increase of 12.73%, 17.88%, 10.21%, 8.64% and 26.77%.
- For the years ended March 31, 2016, 2017, 2018, 2019 and 2020, revenues from MFL's gold loan business constituted 98.49%, 97.95%, 97.64%, 97.32% and 96.81% respectively of its total income.
- For the year ended March 31, 2016, 2017, 2018, 2019 and 2020 its profit after tax was at Rs. 809.55 crore, Rs. 1,179.83 crore, Rs. 1,777.56 crore, Rs 1,972.14 crore and Rs 3,018.30 crore respectively which shows a year over year increase of 20.75%, 45.74%, 50.66%,10.95% and 53.05%.
- As of March 31, 2016, 2017, 2018, 2019 and 2020, MFL's net worth was Rs. 5,619.25 crore, Rs. 6,516.54 crore and Rs. 7,812.02 crore, Rs 9,792.72 crore and Rs 11,571.81 crore respectively.

STRENGTHS

Market leading position in the Gold Loan business in India with pan-India reach and branch network

Gold loans are the core products in MFL's asset portfolio. Its experience, through its Promoters, has enabled it to have a leading position in the Gold Loan business in India. MFL is the largest gold financing company in India in terms of loan portfolio as of March 31, 2019 according to the IMaCS Industry Report 2019. The loan portfolio as of March 31, 2020 comprised approximately 8.02 million loan accounts, in India with Gold Loans outstanding of Rs 40,772.36 crore. The branch network has expanded significantly in recent years from 373 branches as of March 31, 2005 to 4,632 branches as of December 31, 2020. Due to early entry MFL has built a recognizable brand in the rural and semi-urban markets of India. The average disbursed Gold Loan amount outstanding was Rs 50,824 per loan account as of March 31, 2020 while interest rates on the Gold Loans usually range between 12.00% and 24.00% per annum.

Strong brand name, track record, management expertise and Promoter support

MFL's operating history has evolved over a period of 81 years. The experience, skills and goodwill acquired by the Promoters over these years cannot be easily replicated by competitors. Its highly experienced and motivated management team that capitalizes on this heritage at both the corporate and operational levels. The senior management team has extensive experience in the Gold Loan industry and has demonstrated the ability to grow the business through their operational leadership, strategic vision and ability to raise capital. Under the current management team, the loan assets portfolio has grown from Rs 3,369.01 crore as of March 31, 2009 to Rs 41,610.61 crore as of March 31, 2020.

High-quality customer service and robust operating systems

MFL adheres to a strict set of market survey and location guidelines when selecting branch sites to ensure that its branches are set up close to the customers. Each of the branches across India is staffed with persons who possess local knowledge and understanding of customers' needs and who are trained to appraise collateral and disburse loans within a few minutes. MFL's high quality customer service and short response time are significant competitive strengths that differentiate its services and products from those provided by commercial banks.

• Strong capital raising ability to fund a high profitability business model

MFL has a track record of successfully raising capital from various sources at competitive costs. It regularly issues secured redeemable non-convertible debentures to retail investors, earlier on a private placement basis and now through public issue route as a means to access capital for its Gold Loan business. MFL believes that it is able to raise capital from retail investors because of its leadership, goodwill, trust, reputation, track record, performance, stability in the business and strong quality asset portfolio. As of March 31, 2016, 2017, 2018, 2019 and 2020, MFL's outstanding borrowings from banks and financial institutions were Rs 7,687.66 crore, Rs 9,126.95 crore, Rs 11,183.56 crore, Rs 13,104.28 crore and Rs 14,577.46 crore respectively. It has developed stable long-term relationships with its lenders, and established a track record of timely servicing its debts.

• In-house training capabilities to meet the branch expansion requirements

MFL's ability to timely appraise the quality of the gold jewellery collateral is critical to the business. It does not engage third parties to assess the collateral for the Gold Loans, but instead employs in-house staff for this purpose. MFL's in-house training has built up a talent pool that enables it to staff new branches with qualified and skilled personnel as it seeks to grow its branch network. The in-house training capabilities also enable it to improve the skill sets of the existing personnel.

ISSUE STRUCTURE

Issuer Lead Managers	Muthoot Finan A. K. Capital S		lelweiss Financial	Services Limited, JM Financial Limited and Equirus (Capital Private Limited	t			
Type and nature of	Secured, redeemable non-convertible debentures of face value of Rs. 1,000 each								
instrument Base Issue	Rs.100 crores								
Option to retain									
Oversubscription Amount	Rs. 1,600 cror								
Tranche III Issue Size Shelf Limit	Rs.1,700 crore								
Face Value (in Rs./ NCD)	Rs.4,000 crores	:5							
Issue Price (in Rs./ NCD)	Rs.100 crores								
Minimum application	Rs.10,000 (10 NCDs) (for all options of NCDs, namely Option I, Option II, Option IV, Option V, Option VI and Option VIII)								
In multiples of	Rs.1,000.00 (1 NCD)								
Seniority	Senior (to clarify, the claims of the Secured NCD Holders shall be superior to the claims of any unsecured creditors, subject to applicable statutory and/or regulatory requirements). The Secured NCDs would constitute secured obligations of the Company and shall rank pari passu inter se, present and future and subject to any obligations under applicable statutory and/or regulatory requirements, shall also, with regard to the amount invested, be secured by way of first pari passu charge on current assets, book debts, loans and advances, and receivables including gold loan receivables, both present and future, of the Company, by way of hypothecation. The issuer shall create and maintain security for the Secured NCDs in favour of the Debenture Trustee for the Secured NCD Holders on the book value of the above assets as appearing in the balance sheet from time to time to the extent of 100% of the amount outstanding in respect of Secured NCDs, including interest thereon, at any time. The Company is required to obtain permissions / consents from the prior creditors having corresponding assets as Security, in favour of the Debenture Trustee, for creation of such pari passu charge. The Company had applied to the prior creditors for such permissions / consents and has obtained all permissions / consents from such creditors thereby enabling it to undertake the Issue. At the request of the Company, the Debenture Trustee may release/ exclude a part of the assets mentioned above from the security so created for the Secured NCDs, subject to the Company maintaining the security cover as mentioned above and subject to such other terms and conditions as may be stipulated by the Debenture Trustee. The Company shall carry out subsequent valuation of the assets mentioned above, at the request of the Debenture Trustee, at the Company's cost.								
Mode of Issue	Public Issue	ovo, at the request	or the Bosontare	Tradition at the demparty of death					
Issue	Public issue by						hereinafter referred to as the "Issue". The NCDs will be issued in		
				ms and conditions as set out in the relevant Tranch					
Tranche III Issue	Public Issue by the Company of secured redeemable non-convertible debentures of face value of Rs.1,000 each ("NCDs") for an amount of Rs.100 crores ("Base Issue") with an option to retain oversubscription up to Rs.1,600 crores aggregating upto 17,000,000 NCDs amounting to Rs.1,700 crores ("Tranche III Issue Limit") ("Tranche III Issue") which is within the shelf limit of Rs.4,000 crores and is being offered by way of this Tranche III Prospectus dated March 31, 2021 containing, inter alia, the terms and conditions of this Tranche III Issue ("Tranche III Prospectus"), which should be read together with the Shelf Prospectus dated October 22, 2020 ("Shelf Prospectus") filed with the Registrar of Companies, Kerala and Lakshadweep, the Stock Exchange and the SEBI.								
Listing	BSE. BSE shall	be the Designated	Stock Exchange	for the Issue. The NCDs are proposed to be listed v	vithin 6 Working Days	s from the Tra	nche III Issue Closing Date.		
Mode of Allotment and	NCDs will be iss	sued and traded com	npulsorily in demate	erialised form.					
Trading Lot	One (1) NCD		. ,						
Security	Security for th			and every Tranche Issue will be created in accordanche III Prospectus.	ance with the terms o	of the Debentu	re Trust Deed. For further details please refer to the section titled		
	Rating agency	Instrument	Rating symbol	Date of credit rating letter	Amount rated		Rating definition		
	(A) ICRA	NCDs	"[ICRA] AA(Stable)"	September 26, 2020 and further revalidated by rating letters dated October 09, 2020 and November 30, 2020	Secured NCI Rs. 40,000.00 mi "[ICRA] AA (Stable)	illion rated	Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.		
	The rating me	ntioned above was		A and the revised rating is set out below:	Secured NCI	Os for	Instruments with this rating are considered to have high degree		
Credit Ratings	ICRA	NCDs	"[ICRA] AA+/Stable"	March 15, 2021	Rs.40,000.00 mi "[ICRA] AA+ /Stabl	llion rated le"	of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.		
	(B) CRISIL	NCDs	"CRISIL AA/Positive"	September 22, 2020 and further revalidated by rating letters dated October 08, 2020 and December 01, 2020	Secured NCI Rs.40,000.00 mil "CRISIL AA/Positive	llion rated	Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.		
	The rating me	ntioned above was	upgraded by ICR	A and the revised rating is set out below:	Carrier I NO	D- f			
	CRISIL	NCDs	"CRISIL AA+/Stable"	March 17, 2021	Secured NCI Rs.40,000.00 mil "CRISIL AA+/Stable	llion rated	Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.		
Pay-in date				s payable on Application.					
Record Date	The Record Date for payment of interest in connection with the NCDs or repayment of principal in connection therewith shall be 15 days prior to the date on which interest is due and payable, and/or the date of redemption. Provided that trading in the NCDs shall remain suspended between the aforementioned Record Date in connection with redemption of NCDs and the date of redemption or as prescribed by the Stock Exchange, as the case may be. In case Record Date falls on a day when Stock Exchange is having a trading holiday, the immediate subsequent trading day or a date notified by the Company to the Stock Exchange, will be deemed as the Record Date.								
Tranche III Issue Schedule* Day count convention	The Tranche I Actual/Actual	II Issue shall be op	oen from April 08,	2021 to April 29, 2021 with an option to close earli	ier and/or extend up t	to a period as	may be determined by the NCD Committee.		
Tranche III Issue Opening Date	April 08, 2021								
Tranche III Issue Closing Date	April 29, 2021								
Put/Call Option Date/Price	N.A. The date on w	hich the Board or	the duly authoris	ed committee of the Board constituted by resolution	on of the Board dated	May 16, 2018	3 approves the Allotment of the NCDs for each Tranche Issue. The		
Deemed Date of Allotment	actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs (as specified for Tranche III Issue by way of this Tranche III Prospectus) shall be available to the Debenture holders from the Deemed Date of Allotment.								

Tranche III Prospectus) shall be available to the Debenture holders from the Deemed Date of Allotment.

In terms of Regulation 4(2)(d) of the SEBI Debt Regulations, the Company will make public issue of NCDs in the dematerialised form. However, in terms of Section 8 (1) of the Depositories Act, the Company, at the request of the Applicants who wish to hold the NCDs post allotment in physical form, will fulfill such request through the process of rematerialisation.

*The subscription list shall remain open for subscription on Working Days from 10 A.M. to 5 P.M., during the period indicated in this Tranche III Prospectus, except that the Tranche III Issue may close on such earlier date or extended date as may be decided by the Board or the NCD Committee. In the event of such an early closure of or extension subscription list of the Issue, the Company shall ensure that notice of such early closure or extension is given to the prospective investors through an advertisement in a national daily newspaper with wide circulation on or before such earlier date or extended date of closure. Application Forms for the Issue will be accepted only from 10:00 a.m. till 5.00 p.m. (Indian Standard Time) or such extended time as may be permitted by BSE, on Working Days during the Issue Period. On the Issue Closing Date, Application Forms will be accepted only between 10:00 a.m. to 3.00 p.m. (Indian Standard Time) or such extended time as may be permitted by BSE.

THE SPECIFIC TERMS OF EACH OPTION OF NCDs

Ferms and conditions in connection with Secured NCDs ⁽¹⁾ Options	1	п	111	IV	V	VI	VII	VIII
requency of Interest Payment	Monthly	Monthly	Annually	Annually	Annually	Annually	NA	NA
/ho can apply All categories of investors (Category I, II, III & IV)								
Minimum Application	Rs.10,000 (10 NCDs) Rs.1,000							
n multiples of	(1 NCD)							
Face Value of NCDs (Rs. / NCD)	Rs.1,000							
ssue Price (Rs. / NCD)	Rs.1,000							
Tenor from Deemed Date of Allotment	38 months	60 months	26 months	38 months	60 months	120 months	38 months	60 months
Base Co	oupon Rate (% per annum) (A)					
Category I- Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Category II- Non Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Category III-High Net Worth Individual	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Category IV-Retail Individual	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Additional incentive on Base Coupon Rate (% per annum) on any Reco	ord Date as ap	oplicable to C	ategory III ar	nd Category I	V investors (E	3)	
Category III- High Net Worth Individual	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	NA	NA
Category IV- Retail Individual	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	NA	NA
Coupon Rate (Aggregate of the Base Coupon Rate and the additional incentive	on the Base {(A) +		on any Recor	d Date as app	licable to Cat	tegory III and	l Category IV	investors
Category I- Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Category II- Non Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	NA	NA
Category III- High Net Worth Individual	7.10%	7.60%	6.85%	7.35%	7.85%	8.25%	NA	NA
Category IV- Retail Individual	7.10%	7.60%	6.85%	7.35%	7.85%	8.25%	NA	NA
E	ffective Yield	(Per annum)						
Category I- Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	7.10%	7.60%
Category II- Non Institutional	6.85%	7.35%	6.60%	7.10%	7.60%	8.00%	7.10%	7.60%
Category III- High Net Worth Individual	7.10%	7.60%	6.85%	7.35%	7.85%	8.25%	7.35%	7.85%
Category IV- Retail Individual	7.10%	7.60%	6.85%	7.35%	7.85%	8.25%	7.35%	7.85%
Amou	int (Rs. / NCD) on Maturity	(4)					
Category I- Institutional	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,243.02	Rs.1,442.32
Category II- Non Institutional	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,243.02	Rs.1,442.32
Category III- High Net Worth Individual	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,252.26	Rs.1,459.15
Category IV- Retail Individual	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,000.00	Rs.1,252.26	Rs.1,459.15
Maturity Date (From Deemed Date of Allotment)	38 months	60 months	26 months	38 months	60 months	120 months	38 months	60 months
Nature of indebtedness			S	ecured and n	on-convertibl	e		

The Company would allot the Option IV NCDs, as specified in this Tranche III Prospectus to all valid Applications, wherein the Applicants have not indicated their choice of the relevant option of NCDs.

ALLOCATION RATIO

Institutional Portion	Non-Institutional Portion	High Net Worth Individual Investors Portion	Retail Individual Investors Portion
10%	10%	30%	50%

INVESTOR CATEGORIES AND ALLOTMENT

Category I	Category II	Category III	Category IV
 Public financial institutions, statutory corporations, commercial banks, co-operative banks and RRBs and multilateral and bilateral development financial institutions which are authorised to invest in the NCDs Provident funds, pension funds with a minimum corpus of Rs 25 crores, superannuation funds and gratuity funds, which are authorised to invest in the NCDs; Alternative Investment Funds, subject to investment conditions applicable to them under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012; Resident Venture Capital Funds registered with SEBI; Insurance Companies registered with IRDA; State industrial development corporations; Insurance funds set up and managed by the army, navy, or air force of the Union of India; Insurance funds set up and managed by the Department of Posts, the Union of India; Systemically Important Non- Banking Financial Company, a nonbanking financial company registered with the Reserve Bank of India and having a net-worth of more than five hundred crore rupees as per the last audited financial statements National Investment Fund set up by resolution no. F. No. 2/3/2005 –DDII dated November 23,2005 of the Government of India published in the Gazette of India; and Mutual Funds registered with SEBI. 	 Companies; bodies corporate and societies registered under the applicable laws in India and authorised to invest in the NCDs; Public/private charitable/religious trusts which are authorised to invest in the NCDs; Scientific and/or industrial research organisations, which are authorised to invest in the NCDs; Partnership firms in the name of the partners; Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009); Association of Persons; and Any other incorporated and/ or unincorporated body of persons. 	High Net-worth Individual Investors ("HNIs") - Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above INR 1,000,000 across all options of NCDs in the Issue.	Retail Individual Investors - Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating up to and including INR 1,000,000 across all options of NCDs in the Issue and shall include RIBs, who have submitted bid for an amount not more than INR 200,000 in any of the bidding options in the Tranche III Issue (including Hindu Undivided Families applying through their Karta and does not include Non-Resident Indians) though UPI Mechanism.

APPLICATIONS CANNOT BE MADE BY

- (a) Minors without a guardian name (A guardian may apply on behalf of a minor. However, the name of the guardian will need to be mentioned on the Application Form);
- (b) Foreign nationals;
- (c) Persons resident outside India;
- (d) Foreign Institutional Investors;
- (e) Non Resident Indians;
- (f) Qualified Foreign Investors;
- (g) Overseas Corporate Bodies;
- (h) Foreign Venture Capital Funds;
- (i) Persons ineligible to contract under applicable statutory/ regulatory requirements.

The Registrar shall verify the above on the basis of the records provided by the Depositories based on the DP ID and Client ID provided by the Applicants in the Application Form and uploaded onto the electronic system of the Stock Exchanges by the Designated Intermediaries.

KEY OPERATIONAL AND FINANCIAL PARAMETERS

(Rs.in Crores)

Equity 13,196.56 11,571.81 9,792.72 7,812.02 Total Borrowings of which- -	Particulars	Half Year Ended Sep 30	For the year ended March 31		arch 31
Total Borrowings of which- c </th <th>Particulars</th> <th>2021*</th> <th>2020*</th> <th>2019*</th> <th>2018*</th>	Particulars	2021*	2020*	2019*	2018*
Debt securities 11,079.14 9,961.88 7,986.95 5,198.79 Borrowings(other than debt securities) 30,801.70 26,870.59 18,417.48 14,882.27 Subordinated Liabilities 276.34 297.58 428.72 1,085.97 Property, Plant and Equipment 225.86 222.73 186.66 192.24 Other Intangible assets 5.800.01 50,138.36 37,774.96 30,529.31 Financial Assets 56,840.01 50,138.36 37,774.96 30,529.31 Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 5,555.77 5,504.57 1,713.49 455.19 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 47,613.3 42,604.77 34,932.93 35.91 Loans (Principal Amount) 47,016.30 41,616.1 34,946.12 29,142.02 Interest Income	Equity	13,196.56	11,571.81	9,792.72	7,812.02
Borrowings (other than debt securities) 30,801.70 26,870.59 18,417.48 14,882.27 Subordinated Liabilities 276.34 297.58 428.72 1,085.97 Property, Plant and Equipment 225.86 222.73 186.66 192.24 Other Intangible assets 5. 5.05 5.9 8.23 Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,799.94 <th< td=""><td>Total Borrowings of which-</td><td>-</td><td>-</td><td>-</td><td>-</td></th<>	Total Borrowings of which-	-	-	-	-
Subordinated Liabilities 276.34 297.58 428.72 1,085.97 Property, Plant and Equipment 225.86 222.73 186.66 192.24 Other Intangible assets 5.2 5.05 5.9 8.23 Financial Assets 56,840.01 50,138.36 37,74.96 30,529.31 Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84	Debt securities	11,079.14	9,961.88	7,986.95	5,198.79
Property, Plant and Equipment 225.86 222.73 186.66 192.24 Other Intangible assets 5.2 5.05 5.9 8.23 Financial Assets 56,840.01 50,138.36 37,74.96 30,529.31 Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.7 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 <td>Borrowings(other than debt securities)</td> <td>30,801.70</td> <td>26,870.59</td> <td>18,417.48</td> <td>14,882.27</td>	Borrowings(other than debt securities)	30,801.70	26,870.59	18,417.48	14,882.27
Other Intangible assets 5.2 5.05 5.9 8.23 Financial Assets 56,840.01 50,138.36 37,774.96 30,529.31 Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14	Subordinated Liabilities	276.34	297.58	428.72	1,085.97
Financial Assets 56,840.01 50,138.36 37,774.96 30,529.31 Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.1	Property, Plant and Equipment	225.86	222.73	186.66	192.24
Non- Financial Assets 396.66 321.3 293.74 262.95 Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% <td>Other Intangible assets</td> <td>5.2</td> <td>5.05</td> <td>5.9</td> <td>8.23</td>	Other Intangible assets	5.2	5.05	5.9	8.23
Cash and Cash Equivalents 5,555.77 5,504.57 1,713.49 455.19 Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24	Financial Assets	56,840.01	50,138.36	37,774.96	30,529.31
Bank Balances other than cash and cash equivalents 52.91 135.98 22.02 31.79 Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Non- Financial Assets	396.66	321.3	293.74	262.95
Financial Liabilities 43,532.40 38,410.26 27,972.94 22,624.82 Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans(Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Cash and Cash Equivalents	5,555.77	5,504.57	1,713.49	455.19
Non- Financial Liabilities 507.7 477.59 303.05 355.41 Loans 47,647.83 42,604.17 34,932.93 29,506.80 Loans (Principal Amount) 47,016.30 41,610.61 34,246.12 29,142.02 Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Bank Balances other than cash and cash equivalents	52.91	135.98	22.02	31.79
Loans47,647.8342,604.1734,932.9329,506.80Loans (Principal Amount)47,016.3041,610.6134,246.1229,142.02Interest Income4,822.608,564.406,757.016,202.13Finance Costs1,795.602,790.942,236.841,931.40Impairment on Financial Instruments25.395.7327.55239.65Profit for the year1,735.103,018.301,972.141,777.56% Stage 3 Loans on Loans (Principal Amount)1.26%2.16%2.72%4.42%% Net Stage 3 Loans on Net Loans (Principal Amount)1.15%1.96%2.39%3.84%CRAR - Tier I Capital Ratio(%)24.62%24.30%25.61%25.49%	Financial Liabilities	43,532.40	38,410.26	27,972.94	22,624.82
Loans (Principal Amount)47,016.3041,610.6134,246.1229,142.02Interest Income4,822.608,564.406,757.016,202.13Finance Costs1,795.602,790.942,236.841,931.40Impairment on Financial Instruments25.395.7327.55239.65Profit for the year1,735.103,018.301,972.141,777.56% Stage 3 Loans on Loans(Principal Amount)1.26%2.16%2.72%4.42%% Net Stage 3 Loans on Net Loans (Principal Amount)1.15%1.96%2.39%3.84%CRAR - Tier I Capital Ratio(%)24.62%24.30%25.61%25.49%	Non- Financial Liabilities	507.7	477.59	303.05	355.41
Interest Income 4,822.60 8,564.40 6,757.01 6,202.13 Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans(Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Loans	47,647.83	42,604.17	34,932.93	29,506.80
Finance Costs 1,795.60 2,790.94 2,236.84 1,931.40 Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans (Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Loans (Principal Amount)	47,016.30	41,610.61	34,246.12	29,142.02
Impairment on Financial Instruments 25.3 95.73 27.55 239.65 Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans(Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Interest Income	4,822.60	8,564.40	6,757.01	6,202.13
Profit for the year 1,735.10 3,018.30 1,972.14 1,777.56 % Stage 3 Loans on Loans(Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Finance Costs	1,795.60	2,790.94	2,236.84	1,931.40
% Stage 3 Loans on Loans(Principal Amount) 1.26% 2.16% 2.72% 4.42% % Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Impairment on Financial Instruments	25.3	95.73	27.55	239.65
% Net Stage 3 Loans on Net Loans (Principal Amount) 1.15% 1.96% 2.39% 3.84% CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	Profit for the year	1,735.10	3,018.30	1,972.14	1,777.56
CRAR - Tier I Capital Ratio(%) 24.62% 24.30% 25.61% 25.49%	% Stage 3 Loans on Loans(Principal Amount)	1.26%	2.16%	2.72%	4.42%
	% Net Stage 3 Loans on Net Loans (Principal Amount)	1.15%	1.96%	2.39%	3.84%
CRAR - Tier II Capital Ratio(%) 1.11% 1.17% 0.44% 0.77%	CRAR - Tier I Capital Ratio(%)	24.62%	24.30%	25.61%	25.49%
	CRAR - Tier II Capital Ratio(%)	1.11%	1.17%	0.44%	0.77%

*As per Indian Accounting Standards

DEBT EQUITY RATIO OF THE COMPANY ON A STANDALONE BASIS As on December 31, 2020:

Before the issue of Debt Securities (as of December 31, 2020)	3.28
After the issue of debt securities#	3.40

The debt-equity ratio post the Tranche III Issue is indicative and is on account of total outstanding debt and equity as on December 31, 2020 and an assumed inflow of Rs.1,700.00 crores from the Tranche III Issue as mentioned in this Tranche III Prospectus and does not include contingent and off-balance sheet liabilities. The actual debt-equity ratio post the Tranche III Issue would depend upon the actual position of debt and equity on the date of allotment.

DISCLAIMER:

'The investors shall invest only on the basis of information contained in the final prospectus'

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